



Leadership and Influence

Workshop Duration: 1 Day

Facilitation in English (aussi disponible en français)

Workshop Description

Clearly, leadership potential exists within each of us. That potential can be triggered by outside events, or it can be learned by exploring ourselves from within. This training takes the latter approach. Once you learn the techniques of true leadership, you will be able to build the confidence it takes to take the lead. The more experience you have acting as a genuine leader, the easier it will be for you. It is never easy to take the lead, as you will need to make decisions and face challenges, but it can become natural and rewarding.

Who Should Attend

First-Time Managers, Supervisors, Team leaders, Employees

Goals

By the end of this workshop, participants will be able to:

- Define "leadership"
- Explain the Great Man Theory and the Trait Theory
- Understand Transformational Leadership and Kouzes & Posner
- Understand the people you lead and how to adapt your leadership styles
- Conduct a personal inventory
- Create an action plan
- Establish personal goals
- Better influence others

Topics:

- The Evolution of Leadership
- Leadership Principles
- Characteristics of leader
- Transformational Leadership
- Situational Leadership
- An Introduction to Kouzes and Posner
- Being an Inspirational Role Model
- Personal Mission Statement
- Setting SMART-A objectives
- Challenging the Process
- Lobbying for Change
- Enabling Others to Act
- The Importance of Trust
- The Art of Persuasion
- The Principles of Influence
- Creating a Long-Term Plan and a Support System
- Individual Development Plan



The session is very interactive and dynamic. Self-assessments, exercises, role-playing and case studies are built in to develop the participant's skills quickly. The handout is user friendly and it is a great tool for personal refreshment.